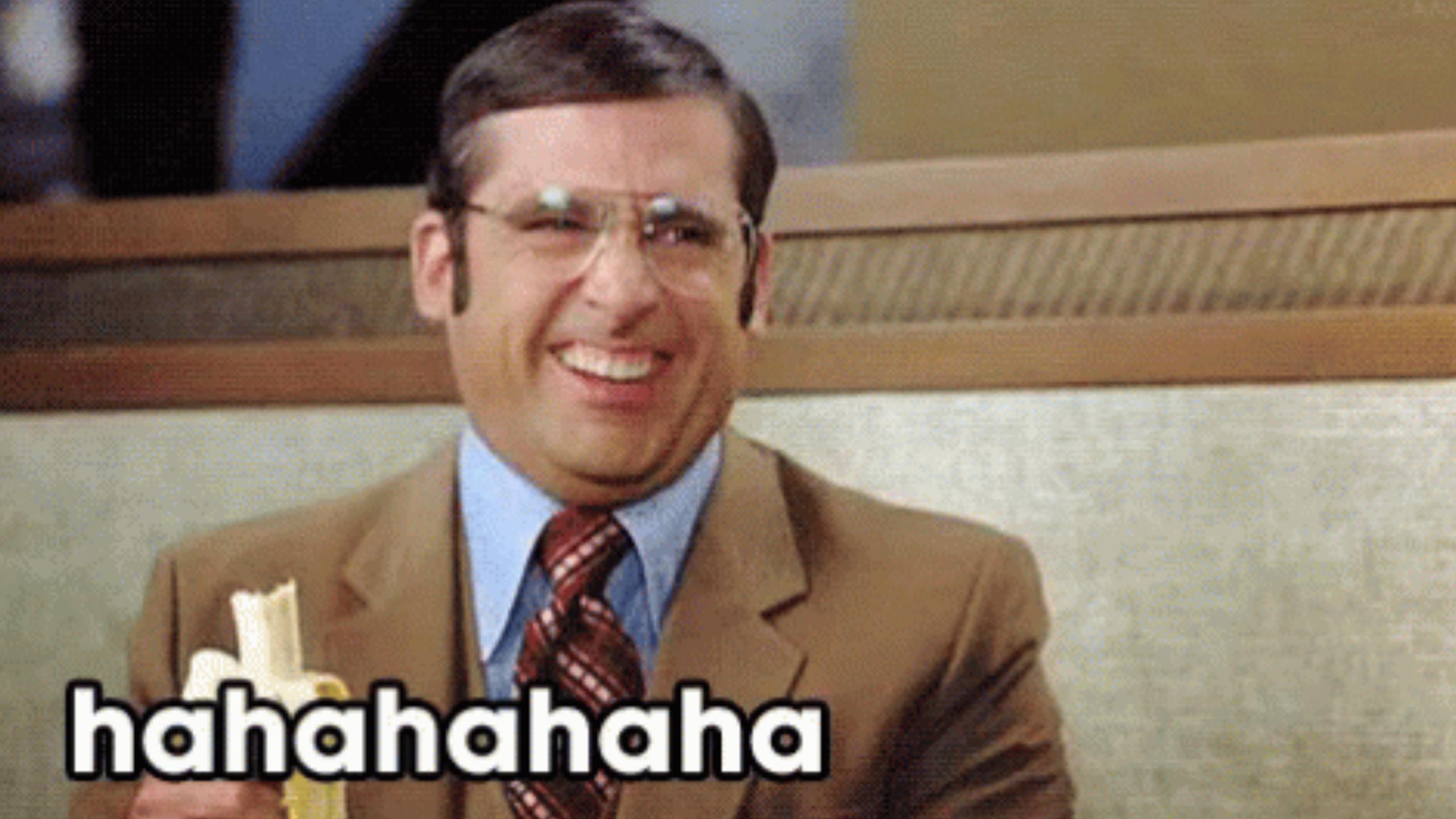
# the e positive SULIM gane

# respect, you are doing well

## power\$share

## power\$share

### better for me better for the world



# There is nothing more powerful than an idea whose time has come

VICTOR HUGO



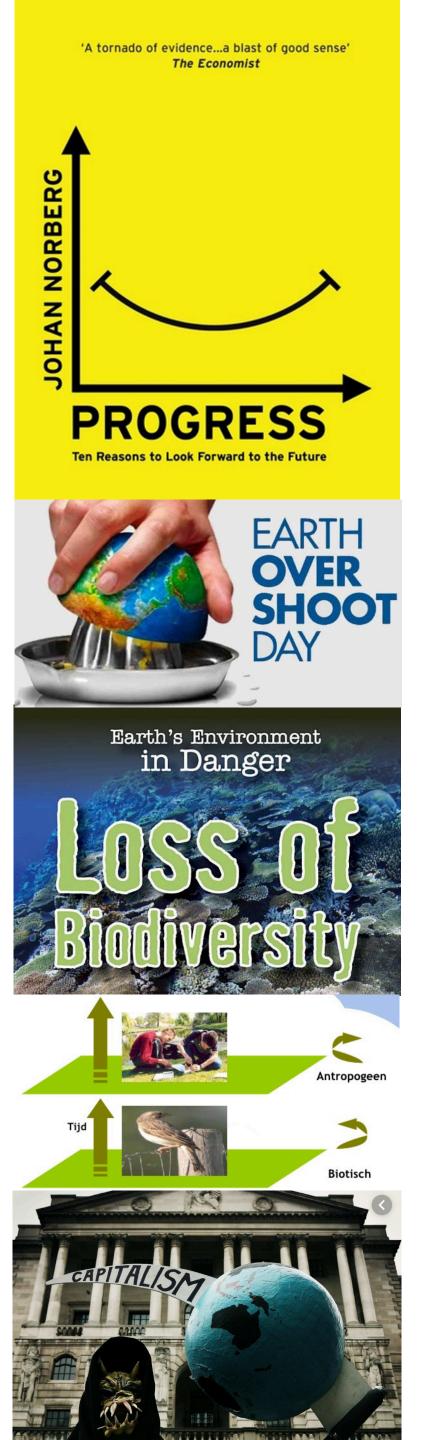
the individual as centre of all

The order = in function of the individual ego-system perspective



the individual as centre of all

The order = in function of the individual ego-system perspective





the individual as centre of all

The order = in function of the individual

The order = in function of the individual ego-system perspective



London, Rotterdam - Unilever today announced that its purpose-led, Sustainable Living Brands are growing 69% faster than the rest of the business and delivering 75% of the company's growth.

The figures, which were revealed by Unilever CEO Alan Jope at the Deutsche Bank Global Consumer Conference in

- In 2018 Unilever's Sustainable Living Brands grew 69% faster than the rest of the business, compared to 46% in

Unilever now has 28 Sustainable Living Brands – the four new entrants are Close Up (toothpaste). Wheel

• Seven of Unilever's top ten brands - Dove, Knorr, Omo/Persil, Rexona/Sure, Lipton, Hellmann's and Wall's id

products that contribute to achieving the company's ambition of halving its environmental footprint and increasing its positive social impact. While all of Unilever's brands are on a journey towards sustainability, our Sustainable Living Brands are those that are furthest ahead

Addressing the Deutsche Bank conference, Unilever CEO, Alan Jope, said: "Two-thirds of consumers around the world say they choose brands because of their stand on social issues, and over 90% of millennials say they would switch brands for one which champions a cause.

"We believe the evidence is clear and compelling that brands with purpose grow. Purpose creates relevance for a brand, it drives talkability, builds penetration and reduces price elasticit In fact, we believe this so strongly that we are prepared to commit that in the future, every Unilever brand will be a brand with purpose

The fantastic work done by brands such as Dove, Vaseline, Seventh Generation, Ben & Jerry's and Brooke Bond shows the huge impact that brands can have in addressin an environmental or social issue. But talking is not enough, it is critical that brands take action and demonstrate their commitment to making a difference

Unilever's Sustainable Living Brands include Dove, which has helped over 35 million young people around the world with self-esteem education since 2005; Lifebuoy, which has reached one billion people with its handwashing campaigns; Vaseline, which has reached 3 million people living on the frontline of poverty and disaster with skin healing programmes; Ben & Jerry's which campaigns for social justice and climate change, and Rin whose Career Academy works with women across rural India, through mentoring and careers fairs

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3013AL Rotterdam

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#### 181 CEOs of public companies, including Apple, JPMorgan Chase, and Walmart, have declared a company's purpose is to serve more than just shareholders



• The Business Roundtable, an association of CEOs of many of America's largest companies, announced Monday in a

statement that it now views the purpose

shareholders, but for all stakeholders –

• Among the 181 signatories are the CEOs

of Amazon, Apple, BlackRock, IBM,

JPMorgan Chase, and Walmart.

of a company to be not just for

like customers, employees, and

communities.

in LINKEDIN







- This article is part of Business Insider's ongoing series on Better Capitalism.
- Visit BusinessInsider.com for more stories.

The heads of some of the biggest companies in the United States declared on Monday that their companies exist to "benefit of all stakeholders – customers, employees, suppliers, communities and shareholders."

#### In This Single Statement, CEOs From the Largest U.S. Corporations Just **Changed the Purpose of Business**

The influential Business Roundtable issued a new Statement on the Purpose of a Corporation, and businesses everywhere should pay







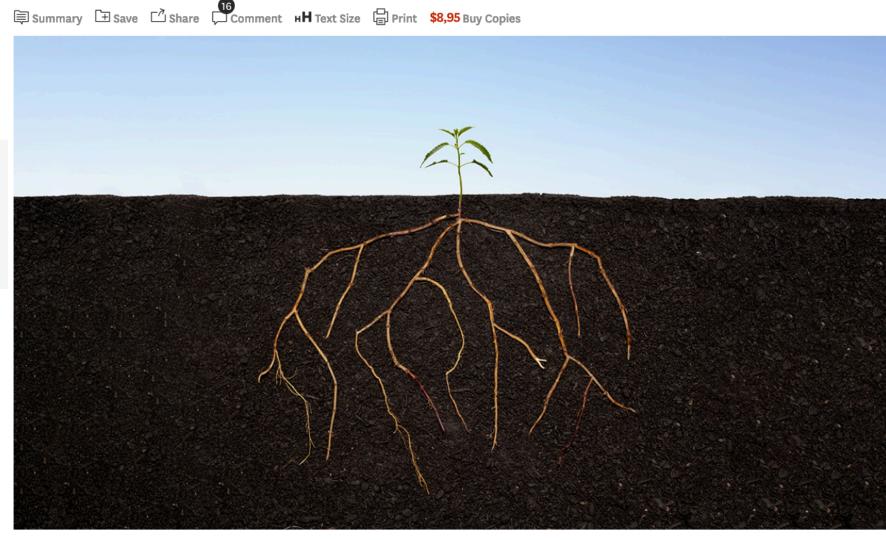
'73 % van de consumenten is geneigd om merken te kopen die purpose voor profit plaatsen. Onder de 35 jaar is dat zelfs 81 %.'

(Bron: UnLtd)

#### 181 Top CEOs Have Realized **Companies Need a Purpose Beyond Profit**

by Claudine Gartenberg and George Serafeim

AUGUST 20, 2019



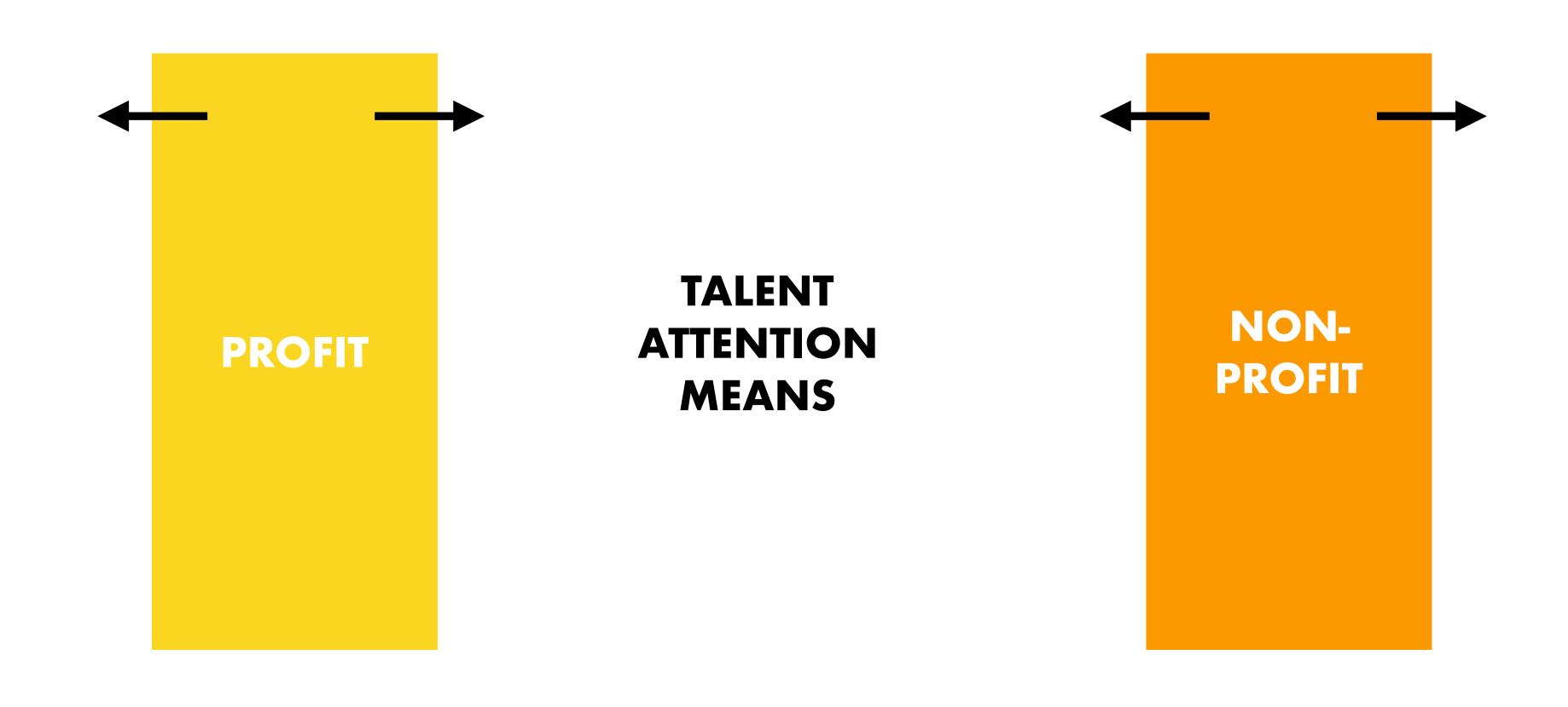
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**PROFIT** 

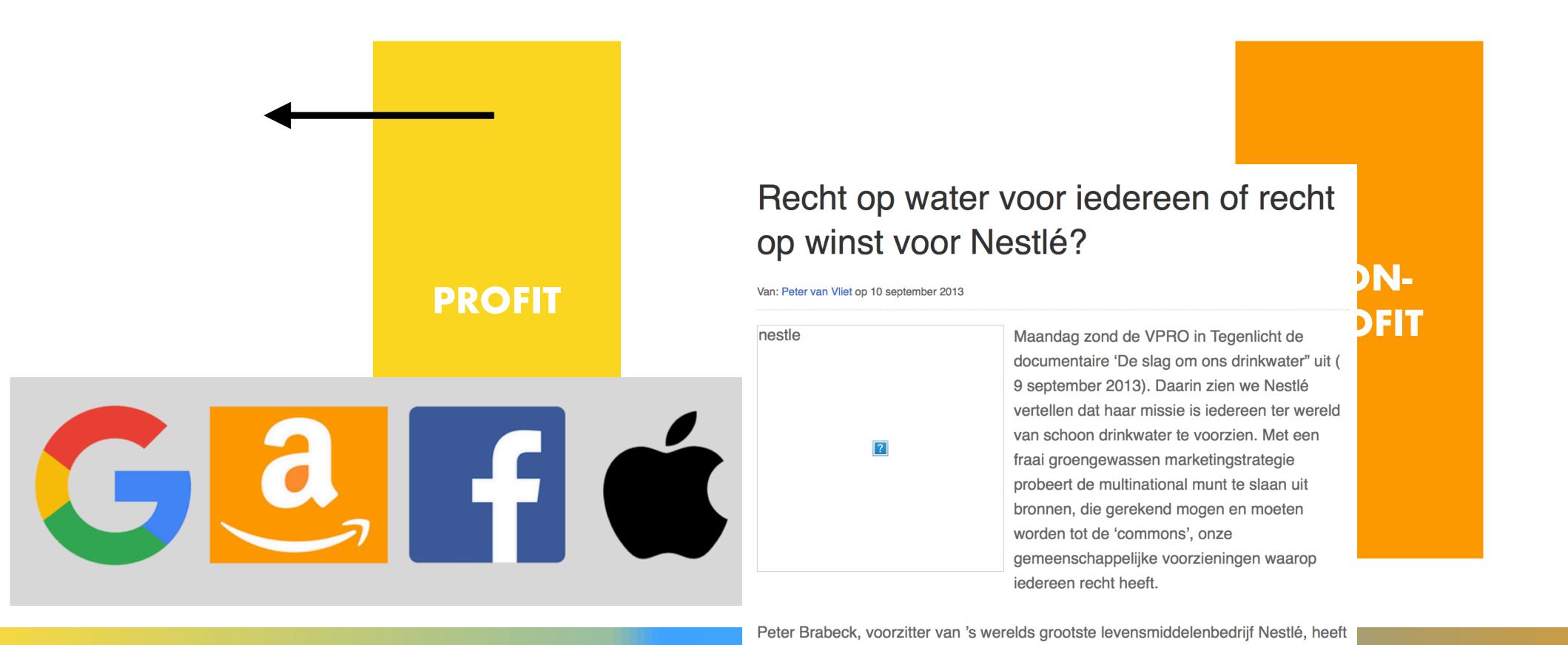
NON-PROFIT

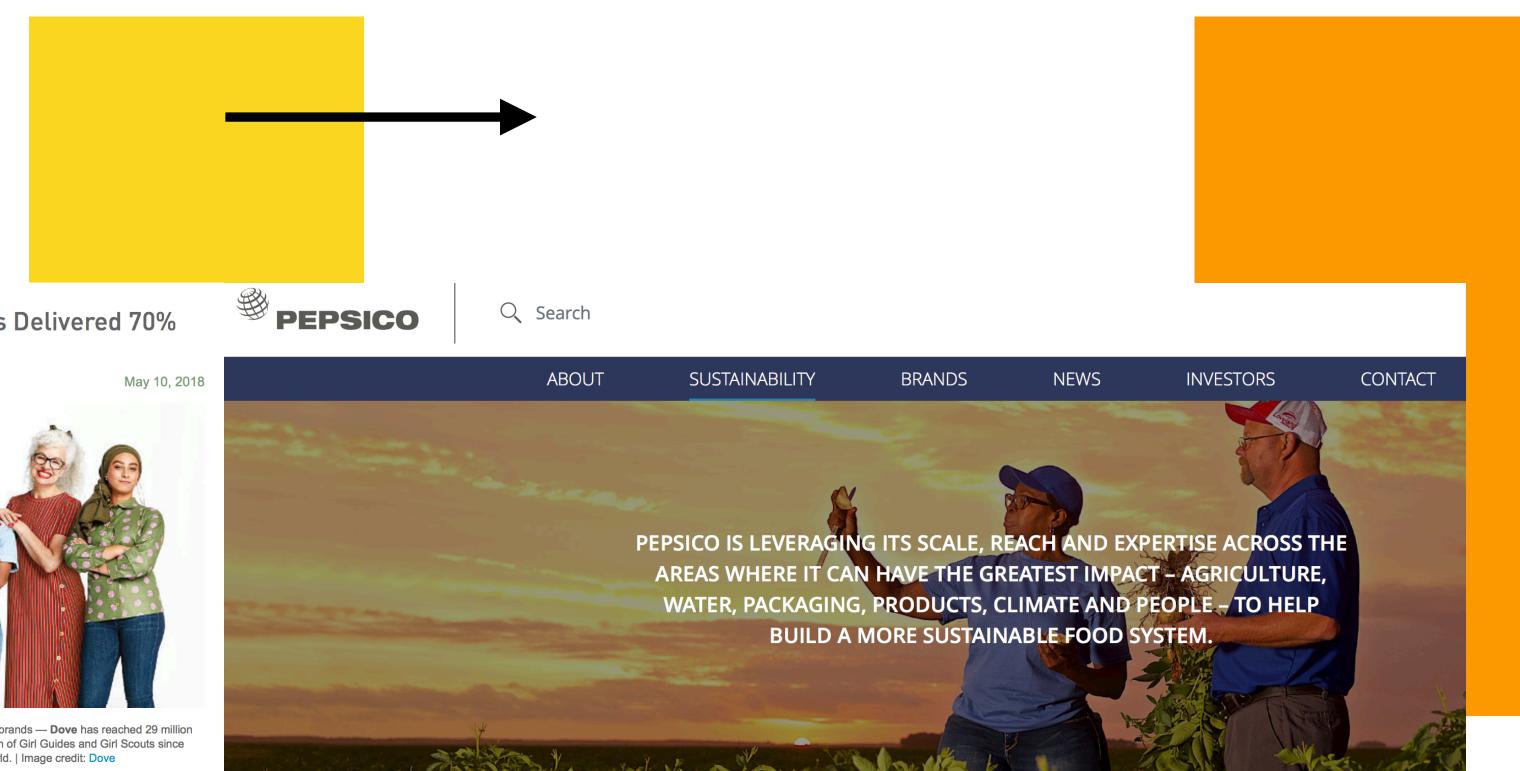


geen boodschap aan gemeenschappelijke rechten. In de documentaire zegt hij

extremistische visie. Het enige wat voor hem telt is winst. Woekerwinst. Voor Nestlé.

letterlijk dat hij het idee van water als mensenrecht beschouwt als een





HELPING TO BUILD A MORE SUSTAINABLE FOOD SYSTEM

Unilever's Sustainable Living Brands Delivered 70% of Turnover Growth in 2017

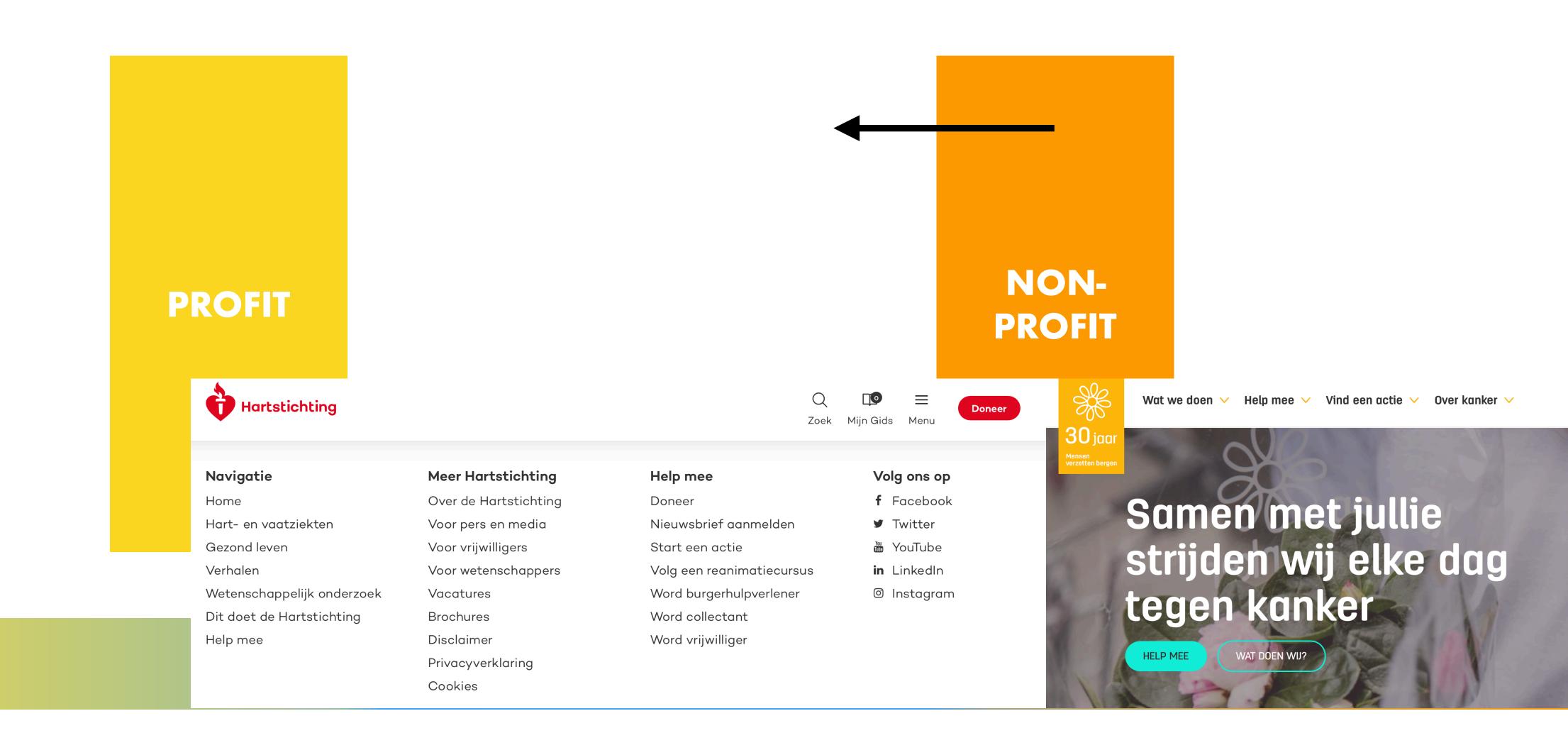
by Sustainable Brands



Now officially Unilever's biggest brand — and one of the oldest sustainable living brands — **Dove** has reached 29 million people with its Self-Esteem project, and has partnered with The World Association of Girl Guides and Girl Scouts since 2013 to develop and deliver quality self-esteem education for girls around the world. | Image credit: Dove

Related: Business Case, Behavior Change, Organizational Change, Unilever, Agriculture, Consumer Products, Cosmetics/Personal Care Products. Food/Beverage.

Unilever has today revealed its fourth consecutive year of growth for its 'sustainable living' brands, which delivered 70 percent of its turnover growth and grew 46 percent faster (a slightly slower rate than last year, when it was over 50 percent). than the rest of the business. The company says all of its brands are working to reduce their environmental footprint and increase their positive social impact; the 'sustainable living' brands are those that are furthest ahead on the journey.





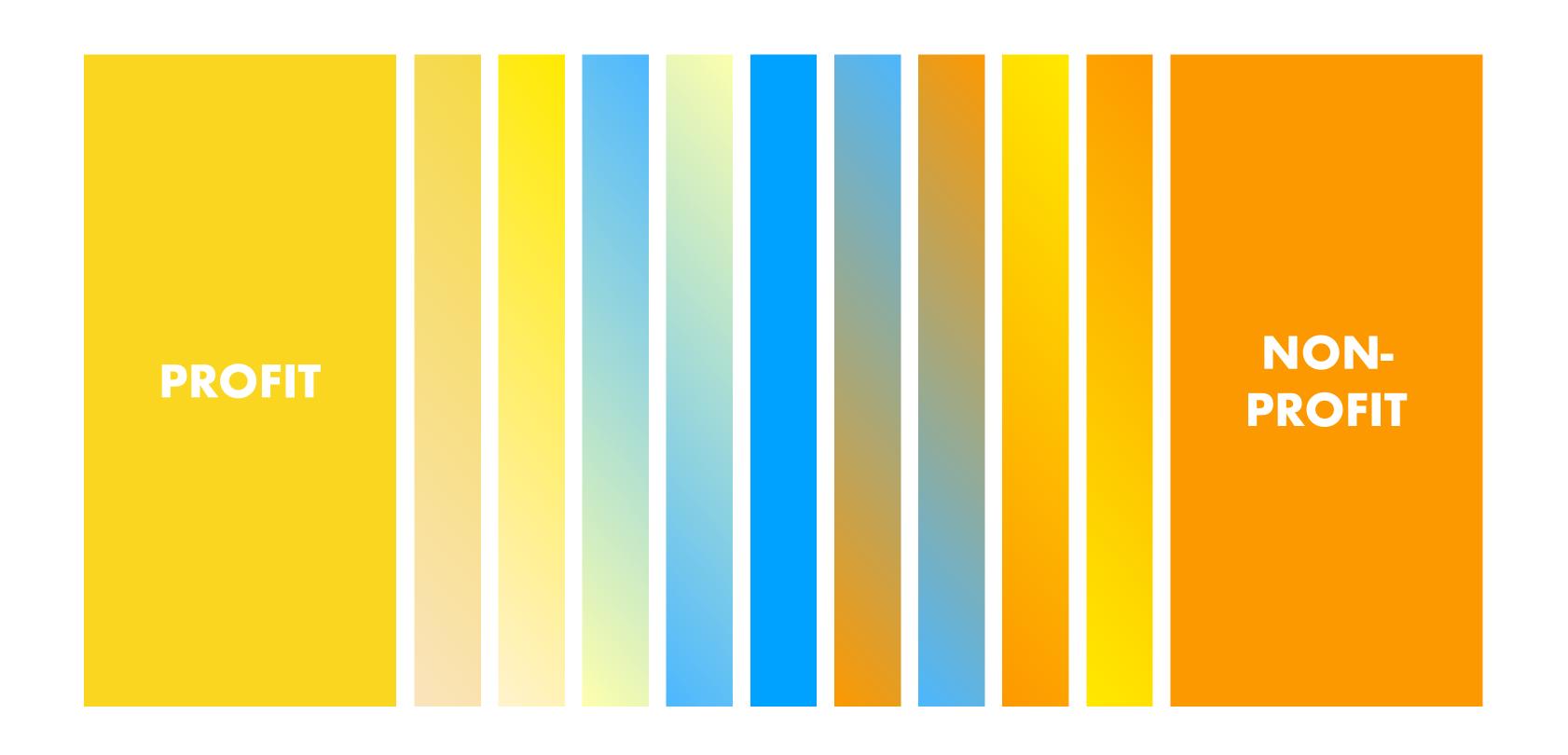
NON-PROFIT

Wijkverpleging

**PROFIT** 

Buurtzorg is een thuiszorgorganisatie die met kleine teams, bestaande uit (wijk)verpleegkundigen en wijkziekenverzorgenden, zorg levert aan huis. Het gaat hierbij om verpleging en persoonlijke verzorging. Onze medewerkers kijken samen met u wat er aan zorg nodig is en zoeken samen met u en uw omgeving naar oplossingen.

#### A NEW WORLD HAS BEEN CREATED



#### ORGANIZATIONS NEEDS TO SELECT THEIR TRUTHFUL POSITION



#### THE POSITIVE SUM GAME **BETTER FOR BETTER BETTER BETTER FOR THE WORLD** FOR ME **FOR ME THE WORLD BETTER FOR BETTER THE WORLD FOR ME** NON-**PROFIT PROFIT**

We staan we voor? TO C

Identiteit, cultuur en reputatie op één lijn

Army of friends
TOEJ

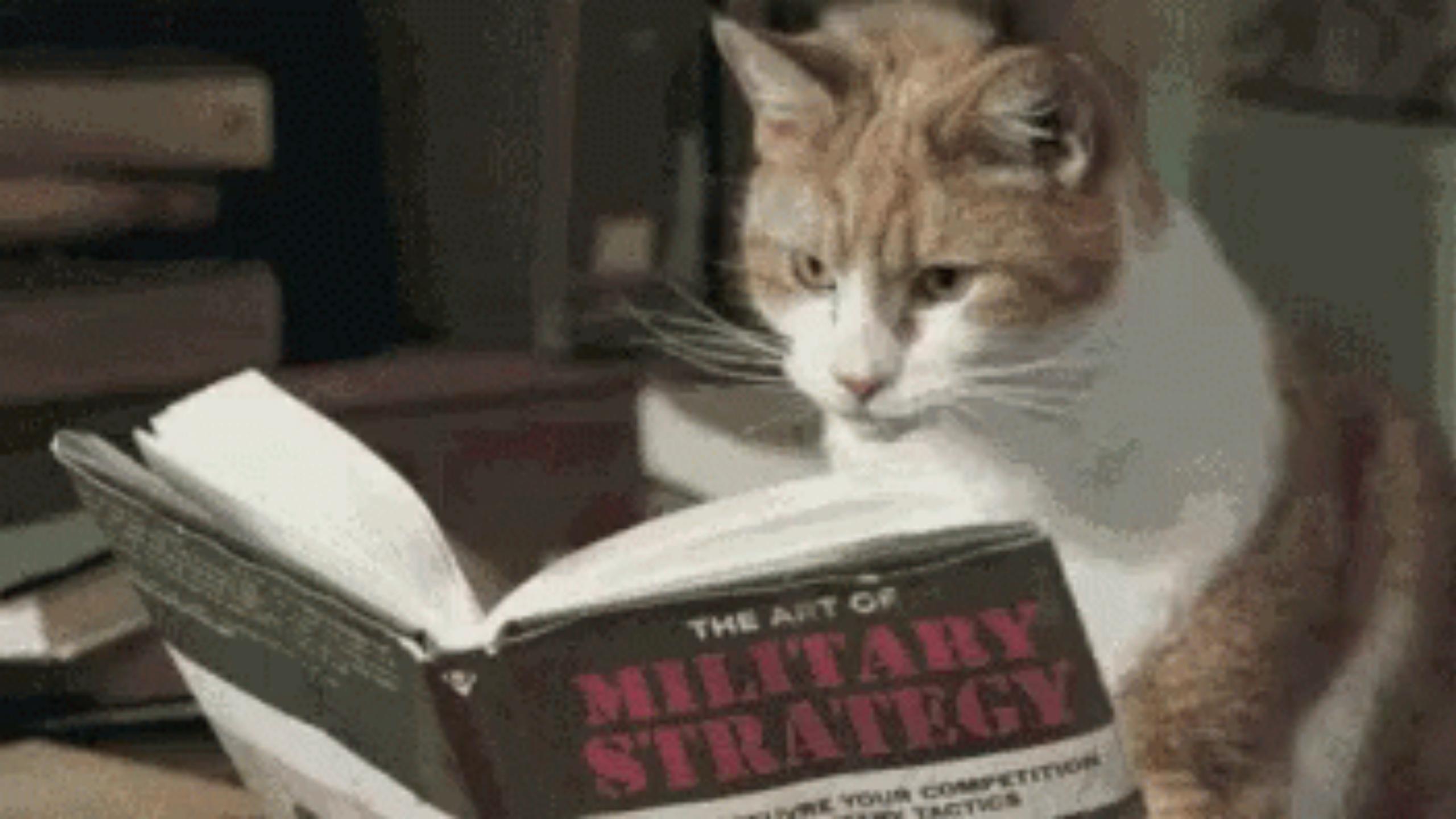
LIVIENO

Transformationele klantervaring TICOE

Het Purpose gedreven ecosysteem CLCOEJ

Purpose gedreven gedreven

the positive sum game



# the e positive SULIM gane